



AFGHAN INNOVATIVE CONSULTING BUREAU

**SURVEY REPORT ON
BUSSINESES IN KANDAHAR
MARCH 2008**

**PRODUCED FOR
CIDA
KANDAHAR**



ABOUT THE AICB:

Afghan Innovative Consulting Bureau (AICB) is the pioneer local consulting firm working towards economic development in Afghanistan. AICB provides range of consulting services in development, research and studies, business development, marketing and information technology.

The purpose of AICB is to promote socio-economic development in Afghanistan through providing result based innovative and qualitative consulting services to government, donors and private sector entities.

REPORT COMPILED BY:

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1. EXECUTIVE SUMMARY

Afghan Innovative Consulting Bureau with support of CIDA started initiative towards promoting private sector through capacity building in July 2007. The project aimed towards providing range of capacity building trainings, workshop/seminars and monthly publications for local entrepreneurs. The project also consisted of conducting a preliminary survey of understanding the businesses constraints in Kandahar.

AICB has conducted a preliminary survey of private sector investors (trading/business/investment permits issued by the ACC/AISA) in Kandahar city, which indicates a greater number of businesses have collapsed or nonfunctional. Therefore it was important to carryout an objective survey to collect precise and potential indicators on failure and successes of different local businesses, which will be give a way forward for investors to cope with challenging scenarios as well as give much clearer understanding to the Government and SME support organization.

The Project Management Committee initiated conducting survey on registered businesses with Afghanistan Investment Support Agency AISA and Afghan Chamber of Commerce ACC in Kandahar in order to explore potential constrains faced by the entrepreneurs/businesses in Kandahar. The survey has also collected information on the business, which are failed and reasons hidden behind.

This report will present findings and analyses of the data collected from the survey of 215 local businesses ranging from producers, import/export and wholesalers/distributor to the retailers. The findings are also incorporated from different seminars and workshop conducted for the same reasons.

This study has been carried out by the AICB survey team in Kandahar city and report is compiled for CIDA Kandahar. The repot may be circulated among the related Government Ministries.

2. METHODOLOGY:

Intensive plan was prepared together with the project management team before starting the survey. After intensive discussions and focused group exercise the team came up with basic questions which were adopted in the survey questionnaire. One to one interview method was used for this survey, means each and every entrepreneur was intensively interviewed individually. 215 businesses ranging from producers, wholesalers, traders and retailers were intensively interviewed during the survey.

2.1 Survey Teams

Eight survey team members were nominated and were divided into four pairs. Each pair was assigned to visit single business together around Kandahar city and collect all the necessary data. However the type of businesses were selected and divided accordingly among the team members. The survey team was intensively trained in survey questionnaire and survey techniques. The survey questionnaire was also pre-tested and revised as required before conducting actual survey. The survey took almost three months to complete.

2.2 The Survey Questionnaire

After several discussions the survey questionnaire was prepared and agreed upon by the project management committee. The survey form was divided into several sections, including collecting data on the targeted business, literacy, computing and management skills, the reasons of business failures or potential problems faced by the entrepreneurs and their future planning and requirements. Beside the intensive discussions the survey questionnaires were filled out and computerized for sorting out the data.

3. MAIN CONSTRAINTS FACED

The only main constrain was the delay in completing the survey due to the fact that most of businesses selected for the survey were busy and not able to provide enough time to the survey team. On the other hand the entrepreneurs were not reluctant to share all the information necessary due to several reasons.



4. DATA ANALYSES and MAIN FINDINGS:

Below are the analyses of the data collected based on the survey conducted:

4.1 Registration

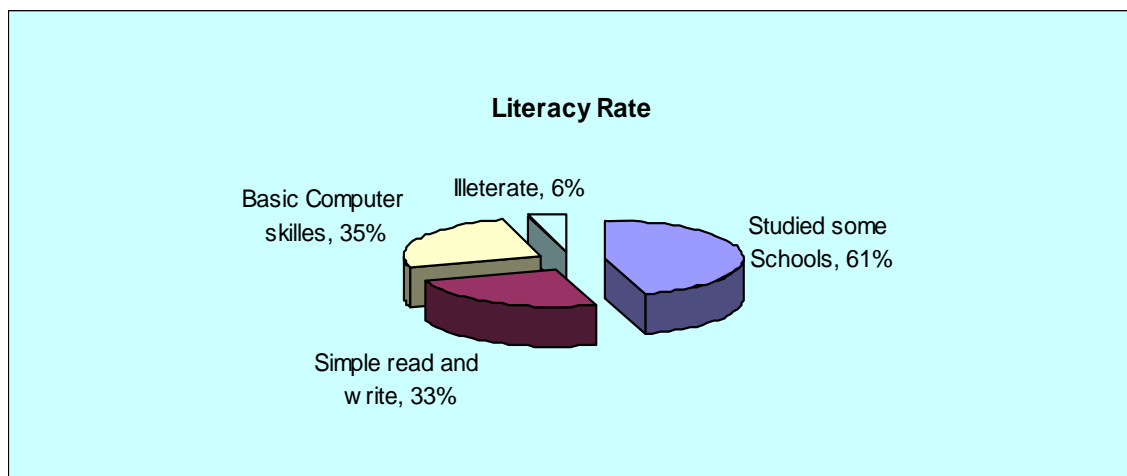
The survey indicates that large number of the businesses are registered. Different types of business are registered with different government departments, such as producers mostly are registered with AISA (Afghanistan Investment Support Agency), Traders are registered with Afghan Chamber of Commerce, others are registered with relevant ministry such as Ministry of Health and Education etc, the retailers are mostly registered with Kandahar municipality.

The survey also revealed that the registration at wholesalers and retailers are not organized well by the government. *31% of the wholesalers and retailers are even not registered with any Government departments, while they are paying ad hoc taxes to the department of finance staff without proper registration process.* Having no proper registration and data on these businesses it is also complicated for the government and other agencies to provide proper support for their development.

The number of wholesalers and retailers are more than producers and traders in Kandahar, while lack of their proper registration has created two potential problems. First, there is no proper data of how many wholesalers and retailers are operating in Kandahar, which means there is no control and check system existing. Second, the income tax and other dues are not properly submitted to the Government which has potential impact on the government revenues.

4.2 Literacy rate

The survey data reveals that 61% of the business owners in Kandahar know how to read and write. 33% of businesses surveyed have studied some school, while only 6% of surveyed entrepreneurs are completely illiterate. 35% of educated surveyed businesses have basic computer knowledge.



The above figures illustrates that the literacy rate among the entrepreneurs is not very low and large number of businesses owners at least know how to read and write. The businesses in Kandahar are also moving forward towards learning and adopting new technology such as computer knowledge is also increasing.

The capacity building of local entrepreneurs seems a good approach since the majority at least has basic literacy skills.

4.3 Usage of computer and internet

The survey indicates that 35% of the educated surveyed entrepreneurs in Kandahar have basic computer knowledge, while 19% of surveyed businesses use computer for their simple accounting purposes. The businesses does not use advance database or accounting systems, however they have basic knowledge of MS office applications.

It has been recorded that only 16% of the businesses have email addresses and 30% of the survey business are looking forward to use internet in the near future. The businesses still use the old and traditional ways of doing trade with other countries.

This indicates that the entrepreneurs are trying to use computers in their businesses however their knowledge about different applications are limited. This is also partly having direct affect in promotion of their businesses.

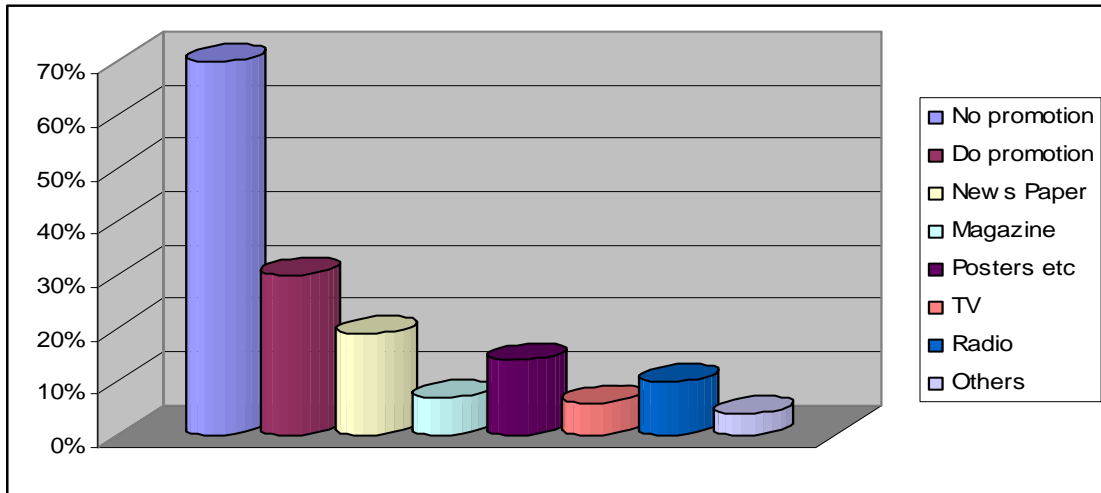
This could be one of the focus areas to modernize the businesses with latest technology and promote usage of internet. The emerging technology and internet can facilitate their business transactions, record keeping and promotion.

4.4 Business promotion

No business promotion is very weak aspect of the local businesses in Kandahar. Only 30% of the businesses rarely do advertisements for their products. Having no promotion can be one of the major reasons of business failures in Kandahar.

Most of the business in Kandahar relay on the already established linkages and traditional methods of business. While with the free market approached currently used, require much more efforts and skills to meet the market demands.

Some of the businesses do not do advertisement due to fear of insecurity as well.



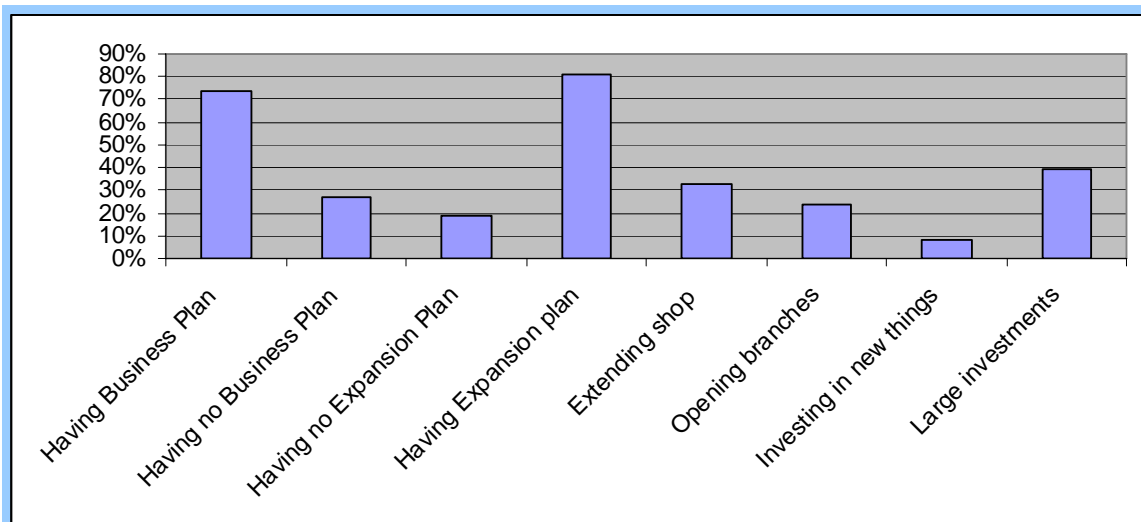
4.5 Planning for Business

The survey reveals that 73% of surveyed businesses had basic planning or thought for starting up business; most of the businesses started as an opportunity or is inherited. Having no planning has always tremendous negative impact on the business. The planning done during the start up is only basically considering the cost and benefits without thoroughly considering the costs, financial challenges, competitors and marketing etc.

This is also greatly affecting business growth locally.

Expansion plans:

19% of surveyed businesses still have no plan of expanding their businesses, while 81% businesses at least have plan for expanding businesses on different level.

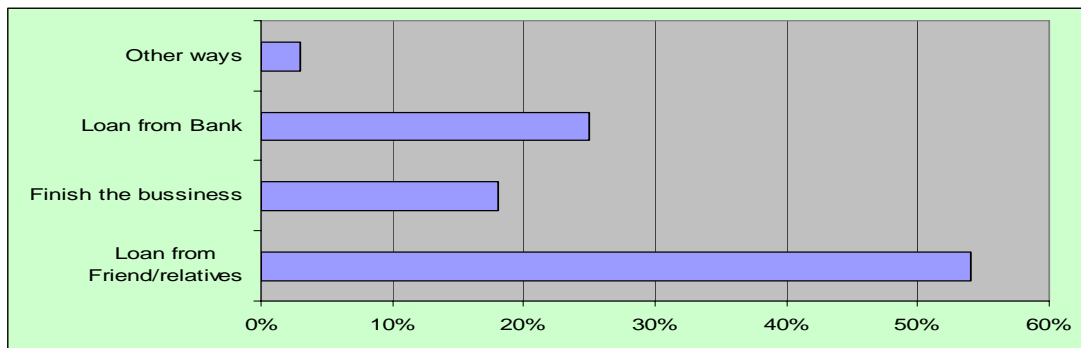


Financial risks and mitigation plans

Upon exploring about the financial planning, there is no proper plan existing among the surveyed businesses, however most of them are aware of financial risks they may face. Large number i.e. 54% of the surveyed businesses rely on getting loans or financial assistance from their friends or relatives, which are most of the time not realistic.

25% of business owners are willing to take loans from bank to cope with their financial challenges, however there is only one bank providing SME loans in Kandahar. While on the other hand 18% of the businesses has no idea what to do and will be finishing their business if they face financial problems.

The financial institution in Kandahar has to be increased in order to assist the SMEs in start up or expanding already successful businesses.



4.6 Evaluating their own business

Success factors

While evaluating their own businesses in Kandahar the entrepreneurs look to their profit and loss simply without considering the opportunity costs and or marginal costs. The answer to the survey questionnaire reveals that 66% of entrepreneurs think that their success in the business is below fifty percent while 34% evaluate their businesses above fifty percent successful.

The main reasons behind their success are concluded to be the following four:

- 1) Good behavior with customers (marketing)
- 2) Good Managerial skills
- 3) Good relations (Linkages)
- 4) Large number of customers (marketing)

Only few of the entrepreneurs think that more demand, large investment and fewer competitors are major business success factors in Kandahar, while having large number of customers (which can be realized) through proper marketing approach, having better linkages and good managerial skills are the main success factor in Kandahar.

This discussion concludes that having good management and marketing skills are the major success factors of the businesses in Kandahar. The current successful businesses do consider good linkages as the main success factor due to the traditional structure established. The businesses established earlier were able to create better linkages not only in Kandahar but also in the surrounding provinces (Zabul, Uruzgan, Helmand and partly Nimroz province). They were able to gain trust and familiarity, therefore the newly merging businesses do face challenges while competing the traditionally established pillars of linkages and trust that has been created even from the conflicts period.

Major challenges

Exploring the major challenges business face in Kandahar are many, however the majority of the businesses concluded the following major challenges:

- 1) Security (75%)
- 2) Customs and Gov't law problems (70%)
- 3) Electricity (basic infrastructure) (60%)

Security is the major challenge faced by most of the businesses in Kandahar. The investment is decreasing in different businesses due to the fact that investors have no guarantee of safety. The consumers of different goods also do not invest their income in different items which are not much important in their day to day life.

The second major challenge reported by the entrepreneurs is the Government laws and non availability of basic infrastructure. Most of the businesses in Kandahar depend on imports of goods and raw materials from other countries. The custom system in Afghanistan is still not modern and it takes longer period time to clear cargos. On the other hand the unprofessional staff and corruption make it more difficult to deal with. Even the police posts on the major roads also take money from trucks supplying goods.

There are still parts of business laws which are not investment/business friendly such as high taxation on raw materials and other income taxes, which do not match the current situation.

The basic infrastructure such as electricity, gas and roads are also major challenges, which is increasing operations costs. Most of the factories in Kandahar are closed due to no availability of electricity, while running generators leave no benefit for the entrepreneurs.

Other challenges faced by the entrepreneurs also includes, bad location (for retainers), bad partners, family problems and competitors.

4.7 Failure Factors

AICB survey team put efforts to explore reasons of business failure in Kandahar. The survey has identified some major factors which includes the following:

- a) Less capital to invest (lack of proper financial planning)
- b) No customers (mean no marketing)
- c) Less or no experience of the business
- d) Security problems
- e) Bad management

The fist major failure factor raised by the entrepreneurs is the problem with capital which has two aspects, one, there is less capital with entrepreneurs and on the other hand there is no proper financial planning before starting a business. There is only one bank providing loans in Kandahar, which is not sufficient and the interest rates are also high considering the tough local environment.

The majority of the businesses in Kandahar are also not doing marketing for their products and businesses due to the fact that most of the entrepreneurs have no or very little knowledge of business management and products promotion. The experience and knowledge of start up business is also vital and most of businesses failed are due to the same problem.

90.5% of the entrepreneurs in Kandahar has never studied business related topics or attended any related training. 83% of the surveyed businesses are willing to attend such courses if available. This means a lot of efforts need to be done to wide spread the basic knowledge related to SME development.

5. CONCLUSIONS AND RECOMMENDATIONS:

The survey indicates the following key points for consideration of government and SME developers in order to promote private sector by coping with challenging scenarios:

a) Lack of Capacity:

It has been concluded that of business management knowledge and skills is one of the major factor affecting privates sector to grow professionally and very fast. The basic literacy among the surveyed entrepreneurs is 61% who has studies some school. This means putting different capacity building initiatives and efforts would be greatly effective. 95.5% of the entrepreneurs have never studied or participated in the business management trainings and still 83% of the surveyed businessmen are looking forward to attend such trainings if available.

The main focused area of the capacity building includes:

- SME development and business planning
- Financial management
- Marketing and promotion
- Computer and internet skills

Besides the training, wide-spreading the related information and knowledge through local media sources is also very important, this will enable people to understand importance of understanding business basics and going forward for professional trainings.

Building capacities is one of the major investment areas both for Government and SME development organizations, which can make a real difference in the economic growth of the province. Beside lack of management skills the entrepreneurs also require technical skills and skilled labors to the business profitably.

70% or surveyed businesses are not doing marketing of their products or services, which is due to lack of knowledge and required skills.

b) Lack of Resource center and associations

Lack of business resource center(s) through which the problems of SMEs can be represented, capacity building initiatives can be delivered, does not exist in Kandahar. The problem is raised due to lack of professional associations in private or business sector and the SMEs are not involved in decision making process at the provincial planning processes.

Establishing business or private sector associations through which a business resource center can be born are vital. This will not only help private sector to grow but also assist

Gov't and other agencies to reach them easily. Through the resource center and associations the registration processes of businesses will also be easy and accurate.

c) Financial Resources:

The entrepreneurs in Kandahar also face problems due to having very limited financial supporters. There is only one bank providing SME loans with comparatively higher interest rates. The local businessmen rely on their personal links with friends and family in order to cope with the financial challenges which are most of time not realistic. Increasing the financial resource centers would also help private sector to grow.

d) Security problems

One of the most challenging scenarios is the security problems faced by the businesses while operating in Kandahar. The investors are not reluctant for investing large amounts due to unstable situation. Several national and private banks are also not providing loans in Kandahar due the same problem. Developing a secure environment for private sector development is vital. There are no insurance companies who are able to provide insurances to the businesses in Kandahar.

There is also a high cost of security measures to be taken for different businesses. The investors sometime can not do proper promotion of the product due to the fare of security problems.

e) Basic infrastructure

The poor roads, having no electricity and gas are the major problems faced by the producers in Kandahar. Most of the factories are stopped and failed due to having no electricity while the cost of running generators are very high. These areas require fundamental planning and consideration from the government side.

f) Government laws and customs

Most of the businesses do complain from the unfair income and other tax laws especially on the raw materials. However the income tax problem is solved up to large extend still the corruption in the Government departments is creating problems for the businesses. On the other hand the custom houses are not modern and is creating different delays and problems.

ANNEX
List of businesses surveyed

No	Trade Name	Owner Name	Location	Phone	Type of Trade
1	New Rahimi Ltd	Mohd Mosa Rahim	Ayobi Market	0700300623	Medicine
2	Bahadur Safi Ltd	H.Daud	Ahmad Shahi Market	0700303651	pipes and grips
3	Hakimi Flower Seller	Khan Mohd	Shahidano Chowk	0700337157	Flowers Seller
4	Roshan Stationary	Abdullah	Herat Bazar	0700823358	Stationary
5	Ahmadi Mobile Center	Ahmadi	Herat Bazar	0707109566	Mobiles seller
6	Shahid Ltd	Shahid Ahmad	Healthy Market	0700301714	Medicine
7	New Usmaniya Ltd	Haji Wali	Ayobi Market	0700301652	Medicine
8	Merwan General Seller	H.Mukhtar Ahmad	Ayobi Market	0700340881	Medicine
9	Khalil Brothers Ltd	Khalil Ahmad	Ayobi Market	0700302100	Medicine
10	Zahid Ltd	Zahidullah	Ayobi Market	0700676834	Medicine
11	Anfradi Ltd	H.Nisar Ahmad	kandahar	0700302256	Spare parts
12	New Popal Ltd	H.Raz Mohd	kandahar	0700311494	Tires Seller
13	H.Nanai Agha Ltd	H. nanai	kandahar	0700326015	lumber
14	Azimi Ltd	H.namtullah	kandahar	0700312342	Tractors
15	Sollar TC Ltd	H.Wali Jan	kandahar	0779015320	Solar Power
16	Mewand Ltd	Enaytullah	District 2	0799351093	Wills seller
17	Jalil Ltd	H.Abdul Khaliq	District 2	0700300193	Wills seller
18	Jan turner	Jan mohd	Ghresh station	0707109421	Turner
19	Mohmood Paint Seller	Habibullah	kandahar	0700304968	Paint seller
20	H.Bacha Khan Ltd	H.Ahmadullah	kandahar	0777322756	Board seller
21	Jaweed Ltd	Jaweed Ahmad	Captan Madad Chowk	0700490921	Tapes seller
22	Ahmad Naweed Ltd	Ahmad Jan	Toka Market	0700786602	Paint seller
23	Khawaja Mohd Ltd	Khawaja Mohd	Herat Bazar	0700389994	cloths seller
24	H.Janan Ltd	H.Janan	Herat Bazar	0700310002	cap seller
25	ghosee Ltd	toryalee	jamoh omer	0700304387	Paint seller
26	abdul hakim ltd	abdul. Hakil	Herat Bazar	0	mirror seller
27	jan mama ltd	toor jan	aidgah derwazah	0700891997	store
28	aljadid ltd	Khair Mohd	Shahidano Chowk	0700341599	tailor
29	Khalil LTD	Khalid Ahmad	Shahidano Chowk	0700335288	mirror seller
30	New Itefaq Ltd	Mohd Anwer	new Srak	0700334220	Tapes seller
31	khalilullah	Khalilullah	kandahar	0700302240	Cement seller
32	Sayed Ahmd Khoshyar Ltd	Sayed Ahmad	kandahar	0700305079	Agricultural And Animals Medicines
33	Aryana Ltd	Khan Mohd	kandahar	0700317872	Cement seller
34	Mushkani Ltd	H.Faizullah	Sorandan	0700287968	Plastic
35	Jabal Noor Ltd	H.mohd Qasemm	Sorandan	0700304157	Stone scratch
36	Arian Honda Ltd	Gul Ahmad Faizi	Sorandan	0700350660	Water tanks
37	Pashton Cola Ltd	Abdul Wahab	Herat Bazar	0700213870	capes

38	hashmi dasmalan ltd	abdul Majeed	Herat Bazar	0700366883	scarps
39	Mangal Partab Ltd	partab lala	Herat Bazar	0700318439	haberdasher seller
40	Zulmai Ltd	Zulmai	Herat Bazar	0700306805	Karana Seller
41	Fazli Ahmad Workshop	Fazli Ahmad	District 2	0700311548	Tapes seller
42	Mewand Store	Ubaidullah	Herat Bazar	0700306023	beverage
43	Farm Kitchen Ltd	Nasrullah	Kabul bazar	0700300350	Kitchen and eggs
44	Mumtaz Ltd	Abdul Karim	Herat Bazar	0700315734	Rice and oil
45	ABRCC	Haji Atta Jan	Kabul Shah	0700302804	construction
46	habib Gulzar Ltd	Gholam Sakhi	Ahmad Shahi Market	0700300675	beverage
47	Shah Maqsodi Ltd	Mohd	District 1	0700321856	beverage
48	Mashallah General Store	Qari Muhibullah	Khad Kosa	0700301287	beverage
49	H.Raz mohd	H.Raz Mohd	District 1	0700313031	cloths seller
50	H.Nizamudeen	H.Nizamudin	Kabul Darwaza	0700300131	Jewelries
51	AECC	Rahmatullah	Kabul Shah	0700341599	Educational Center
52	Al-bilal Ltd	Sayed Rasol	Shahidano Chowk	0700334904	construction
53	APCC	Popal	shahri now	0700327494	construction
54	Mohd Mossa Ltd	Mohd Mossa	kandahar	0700306169	Cement seller
55	Meya Ltd	H.Mohd Rasool	kandahar	0700302539	Cement seller
56	Mohd Ashraf	Mohd Ashraf	kandahar	0799162244	Agro-chemicals and flour
57	Mohd Usman Ltd	Mohd Usman	kandahar	0700301829	Agro-chemicals and flour
58	Niyaz mohd Ltd	H.Niyaz Mohd	kandahar	0700303210	Dry Fruits
59	Zulmai Ltd	Zulmai	Ayobi Market	0700310437	Medicine
60	Laal mohd	Lal mohd	Dorahi	0707430542	Car selling
61	Almas nori Ltd	H.Abdullah	Shahidano Chowk	0700300507	Spare parts
62	Shair agha	Shair Agha	Dorahi	0700325942	Car selling
63	Hayatullah Aqa	hayatullah	Dorahi	0707766175	Car selling
64	Shaikh Ltd	H.Raz Mohd	Dorahi	0707413337	Car selling
65	Ata mohd Ltd	Atta mohd	Dorahi	0799537615	Car selling
66	speen Ghar	haji Abdul Malik	Dorahi	0700313008	Car selling
67	Sabran Ltd	H.Rahmatullah	Dorahi	0700301520	Car selling
68	Madina Ltd	Taj Malok	Sorandan	0700301611	Oil Company
69	Petrol Pump	Mohd Akram	Shakapor Bazar	0700313296	Petrol Pump
70	Khoshoram	Sultan Shah	Sorandan	0700301814	Plastic
71	Sofi Zahir Company	H.Rozi Khan	Sorandan	0797163292	Plastic
72	Al-Sakir Company	Mohd Qasam	Sorandan	0700300975	Oil and wool Company
73	New Spozmi	Mir Ahmad Mir	Dorahi	0700322360	construction
74	Wool workshop	Abdul Wasi	Kabul Darwaza	0700494402	Wool Company
75	Nawi Insaf	Mohd Mosa	Sorandan	0700311038	Plastic
76	New Hewad workshop	Abdul Malik Agha	Sorandan	0700315132	Plastic

77	Shahid Baba Jan	H.Habib	Sorandan	0772424225	Oxygen
78	Abdul Rahman Workshop	Qasam Sarwari	Sorandan	0778303580	Gardens and others
79	Abdullah Harom	Abdullah haron	Sorandan	0700343571	Oil wool Soap
80	H.Shah Agha Ltd	Haji Shah Agha	kandahar	0799068965	Tractors
81	Bakhtar Afghan Ltd	Jalaludeen	kandahar	0700834195	Pipes worker
82	H.Mohd Esmail	H.Mohammad Esmail	kandahar	070315324	Spare parts
83	Naqeebullah	Naqeebullah	kandahar	0700986120	Turner
84	Al-mas nori Ltd	Ubaidi Nori	kandahar	0707812660	Spare parts
85	Eshaq Mohd Ltd	Khairullah	kandahar	0700300151	tilled bricks
86	Abdul Khaliq	Abdul Khaliq	Dand Chowk	0779800310	General Store
87	General Store	Khairullah	Dand Chowk	0700351617	General Store
88	Khan Cooking materials	Khan Mohd	Eid Gah Darwaza	0700341819	Cooking
89	Abdul wali PCO	Abdul Wali	Eid Gah Darwaza	0700160565	PCO
90	Joice seller	Hayatullah	Dand Chowk	0700321856	Fruits seller
91	Mugari Internet café	Ahmad	Shari New	0773228585	Internet
92	Al-Subhan Ltd	Amir Subhan	kandahar	0700306564	Furniture
93	Bricks Seller	Esmatullah	kandahar	0700304540	bricks
94	Mohd Zahir	Mohd Zahir	kandahar	0797397013	Property
95	Amin Karim Ltd	H.Nasrullah	kandahar	0700343038	Dry Fruits
96	Wahid Ltd	H.Masom	kandahar	0700303158	Dry Fruits
97	Ahmadi Ltd	H.Ahmad Jan	kandahar	0700370044	Dry Fruits
98	Habib shah Ltd	Habib Shah	kandahar	0700316357	Dry Fruits
99	Ahmadi Ensani Ltd	H.Atta Jan	Shahidano Chowk	0700305658	NGO
100	Noor Pashton Ltd	Abdul waahid	Shahidano Chowk	0799680700	Water Pump and spare parts
101	Mukhtar Ahmad	Mukhtar Ahmad	Ayobi Market	0700316025	Medicine
102	Sharifi Ltd	Mohd Yaqoob	Ayobi Market	0700324439	Medicine
103	Helamyar	Abdul Hai	Ayobi Market	0700307350	Medicine
104	Mohd Naeem Ltd	Mohd Naeem	Ayobi Market	0700305144	Medicine
105	Al-Falah Ltd	Mohd Salim	Ayobi Market	0700303226	Medicine
106	Ekhlas Ltd	Sadiqullah	Alahi Market	0799188179	Generators
107	Babari Ltd	H.Toryalai	Toop Khana	0799364556	Kitchen
108	Zubair Afghan	Haji Abdulah Ahamd	Shahidano Chowk	0707477387	Exporting Motorbikes
109	Afghan IC business Ltd	Muhibullah	Shahidano Chowk	0700306186	Oil Exporting
110	Naseem Agha	Naseem Agha	Shahidano Chowk	0700348596	Oil
111	Abdullah Ahmad Ltd	Abdullah Ahmad	Distirct 1	0700399383	oil
112	Mohd Cloths	Mohd	Herat Bazar	0700321885	cloths seller
113	Sadiq Mobile seller	Sadiqullah	Khairi Market	0700308858	Mobiles seller
114	Turner	Mohd Nabi	Eid Gah Darwaza	0700341599	Turner
115	Abdullah Ahmad Ltd	Abdullah Ahmad	Eid Gah Darwaza	0700325083	Spare parts
116	SGCC	Jalil Ahmad	Khabul Shah	0700309426	construction
117	Sheen Ghazi Ltd	Jamil Ahmad	Kabul Shah	0700309496	construction

118	Sahami Ltd	H.Sardar Mohd	Kabul Shah	0700305522	construction
119	Ashraf	Mohd Ashraf	District 1	0700321599	tailor
120	Ghmai	Ghmai	Shahidano Chowk	0700332961	Electricity materials
121	saham Metal	Abdullah Ghafar	Kabul Shah	0700341599	Metal
122	Ahmad wali	Ahmad Wali	Rangrazano Dana	0700342820	cloths seller
123	AJCC	Wali Ahmad	Shari New	0700348596	General Store
124	khan Matel	Khan Mohd	Kabul Shah	0700368858	Metal
125	Naik Mohd	Nisar Ahmad	Kabul Darwaza	0700423247	Car-wiring
126	Khano	Khano	Kabul Darwaza	0700335080	Car-wiring
127	Abdul Majeed	abdul Majeed	Kabul Darwaza	0	Spare parts
128	Khan Mohd	Lala	Kabul Darwaza	0700315261	Spare parts
129	lala spare parts	Lala	Kabul Shah	0700315261	Spare parts
130	Nawab Agha	Nawab agha	Kabul Shah	0700342028	Spare parts
131	janan Petrol Pump	Janan	Kabul shah	0700325161	Petrol Pump
132	Gul Ahmad	Gul Ahmad	Kabul Darwaza	0700328090	Mechanics
133	Saifudeen	Saifudeen	Kabul Darwaza	0700321050	Mechanics
134	Shah Lalai	Shah Lalai	Kabul Darwaza	0700300500	Mechanics
135	Lali Ltd	Lali	Kabul Derwazah	070	Mechanic
136	Gulali Ltd	Gulali	Kabul Derwazah	0700348596	spare part
137	Fida Mohd Ltd	Fida Mohammad	Kabul Derwazah	0700344050	spare part
138	Molah Shir Agha	Molah Shir	Kabul Derwazah	0	spare part
139	Sayed Ahmad Ltd	Sayed Ahmad	Kabul Derwazah	0	spare part
140	Abdul Wali Ltd	Abdul Wali	Heratderwazah	0773725393	Cap Seller
141	Hewad Telecom	Nasratullah	Captan Maddad Chok	0798000040	Telecom
142	Glab Tahir Ltd	Mohd Hasham	District 1	0778584430	General Store
143	Alsyid Ltd	H. Rahullah	Ahmad Shahi Market	0700325480	Cement Seller
144	Lamar Ltd	Mohd Sadiq	Ahmad Shahi Market	0700300198	Mobile Seller
145	H, Ahmadullah Ltd	Aljaddid	Ahmad Shahi Market	07006773320	Mobile Seller
146	Arakozai Ltd	Nasim Jan	Ahmad Shahi Market	0700300169	announcement
147	H, Rahim Ltd	H, Rahim	Ayobi Market	0700307352	medicine
148	Bilah Ltd	H. Mohd Akbar	Ayobi Market	0700302723	medicine
149	Shafiq Sadiq Ltd	Shafiq Sadiq	Ayobi Market	0700316231	medicine
150	Alhadi Ltd	Zamari	Ayobi Market	0797021560	medicine
151	Kaker Ltd	Ghulam Mohd	Ayobi Market	0774292670	medicine
152	Yosuf Rahimee Ltd	Yosuf	Ayobi Market	0700674544	medicine
153	Sayed Furniture	Masood	Kandahar	0700318360	Furniture
154	Shfiq Ltd	H. Shfiq	Kandahar	0700302772	electricity items
155	New Alkizi Ltd	Bashir Ahmad	Ayobi Market	0799453547	medicine
156	Naweed Shafiq Ltd	Naweed Ahmad	Ayobi Market	0700318194	medicine
157	Ahmad Ltd	H. Mohd Sayed	Ayobi Market	0700300413	medicine
158	Noor general Ltd	Sayed Sher Agha	Ayobi Market	0700364502	medicine
159	Aqan Ltd	Noor Nabi	Ayobi Market	0700327079	medicine
160	Afghan Farma Ltd	Baryalee	Ayobi Market	0700317846	medicine
161	Ahmadinah Ltd	Mohd Qassam	Ayobi Market	0707818388	medicine

162	Atihad Ltd	Sifullah	Ayobi Market	0707870045	medicine
163	H.Rahim Khair LTD	Haji Agha	Ayobi Market	0700307352	medicine
164	Jelanie Ltd	H. Mohd Rahim	Ayobi Market	0700302704	medicine
165	Sadiq Bahir Ltd	Zarif	District 1	0700302829	Tea Seller
166	Yonas Ltd	H. Dawood	Shahidano Chok	0700862112	generator
167	Hamayoon Afghan Ltd	Hamayoon	Shahidano Chok	0700306583	Battery
168	Qaba Ltd	Sayed Ab. Ali	Shahidano Chok	0700305940	spare part
169	Hafiz Mosin Ltd	Najebullah	Shahidano Chok	07303002210	spare part
170	SSCC	Nazir Ahmad	Captan Maddad Chok	0700362124	construction
171	Ahmad Yazdah Ltd	Jamsheed	Shahidano Chok	0799151002	generator
172	Ayobi Education Center	Mohammad Dawood	Captan Maddad Chok	0700301757	Educational Center
173	Essmatullah	Omer	Heratderwazah	700348596	Clothe Seller
174	Sha Maqsoodi Ltd	Mohammad	District 1	700321856	general store
175	Saaber Ltd	Saber Ahmad	Aidgah Darwazah	700313180	spare part
176	Abdul Shakoor Ltd	Abdul Shakoor	Shahidano Chok	700672723	general store
177	Abdul Razaq Mama	Abdul Razaq	Shahidano Chok	700338858	Oil Seller
178	Sharafuddin Ltd	Sharafuddin	Kandahar	799476861	wheat Seller
179	Sha Maqsoodi Ltd	Abdul Zahir	Shahidano Chok	799746978	Oil Seller
180	Mohammad Gas Ltd	Mohammad	Khudiadad Ltd	700344244	Gas Seller
181	Hakem Gas Ltd	Hakem Jan	Shahidano Chok	700341599	Gas Seller
182	Zulmi Ltd	Yama Bekas	Shahidano Chok	700367575	spare part
183	Halamyar Ltd	H, Mirabuddin	Shahidano Chok	3002147	generator
184	H,Abdul Ltd	H. Abdullah	Shahidano Chok	700338145	Oil Seller
185	Mohd Sadiq Ltd	Mohd Sadiq	Shahidano Chok	799447276	spare part
186	Nadim Furniture	Mohd Abraham	Alahi Market	798013168	Furniture
187	Bashiree Amiree Ltd	Haji Jamaludin	Shahidano Chok	700300594	generator
188	Rahmatullah Ltd	Malang	Shahidano Chok	700303896	Agro-machinery
189	Khoshbakht	H. Mohd Qassam	Shahidano Chok	30001770	generator
190	Yonas Wasih Ltd	H, Gul Ahmad	Shahidano Chok	700218080	Agro-machinery
191	Asif Noori Ltd	Asif	Mirves Market	700383116	construction
192	Shafiq Ltd	Shafiq Ahmad	Heratderwazah	700327737	Cap Seller
193	Amanullah Ltd	Abdullah	Heratderwazah	700310258	medicine
194	Aitemad Ltd	Fida Mohammad	Heratderwazah	700318358	medicine
195	Hamdard LTD	H, Baruldim	Heratderwazah	700304618	medicine
196	Hikmath Ltd	H, Mohd Nabi	District 1	700320040	Instruction Place
197	Hadi Ltd	Shir Ali	District 1	700375414	Board Seller
198	Rahmani Ltd	Azizullah	District 1	700059375	construction
199	Safi Ltd	Khan Mohd	District 2	700300693	construction
200	Ashrif Ltd	Mohd Ashraf	District 2	700322526	Tailor
201	H, Mohd Khayatee	H, Mohd	District 2	700339150	Tailor
202	Sayed Ahmad Ltd	Sayed Ahmad	District 2	700821386	Tailor
203	Basir Ahmad	Basir Ahmad	Kabul Derwazah	700301063	Jacket Seller
204	Bismillah Ltd	Bismillah	Heratderwazah	700631333	Clothe Seller



205	Bashir Ahmad Ltd	Sayed Ahmad	Kabul Derwazah	0	Cap Seller
206	Sayed Golab Zi Ltd	Sayed Golab Zi	Kabul Derwazah	700300865	jewelries
207	H, Amir Ltd	H, Amir	Sdozodanah	700301761	0
208	Abdul Raziq Ltd	Jalih Ahmad	Aidgah Darwazah	700342820	wills Seller
209	Ajmal Store	H, Mohd Karim	Aidgah Darwazah	90055865531	Store
210	H. Abdul Qadoos Ltd	H. Abdul Qadoos	Ghaznawee Market	700345108	Juice
211	Sadiq Bahir Ltd	Azizullah	Kabul Derwazah	70019988	Beverage
212	Sulthan Sha Ltd	H. Nani	District 1	0	Sugar Seller
213	H, Mohd Yaqub Ltd	H. Mohd Yaqub	District 1	0	Sugar Seller
214	Sadaqath General Ltd	H, Janan	District 1	0	Oil and Sugar
215	H. Gul Agha Ltd	H, Gul Agha	District 1	0	Oil and Sugar